



Waste Management and Grandpa!

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Most of us have heard someone say, “**A dollar saved is a dollar earned!**” My grandpa was the one that ground this belief into me as a child, but he didn’t stop there. He also taught me that it’s not just about saving a dollar, but also finding a dollar where it shouldn’t be, where it doesn’t need to be, and to not waste it.

Waste is such an ugly word, the type of word that conjures images of garbage and refuse. **In the business world, this word holds a lot more weight – it means dollars are being lost. Those same dollars could be the inevitable straw that breaks the bottom line, or pushes it up.**

This waste can be a result of several different issues, from quality control to turnover. One of the biggest factors in waste is inefficiency. Every company has gone down this road at one point or another where processes are analyzed, resources are counted, and time is scheduled and rescheduled, and so on.

With the ever increasing demands to reduce the “waste,” one area that is commonly overlooked is the vendors; specifically, the efficiency of the vendor that is handling a portion of your business for you. Does the vendor have the same values as you do? Do they manage your resources for you as if they were their own? **Do they have goals, measures, and processes in place to reduce the waste; the same waste that is effecting your bottom line?**

At OMG, we understand and respect the goals that our client partners are trying to achieve, so much so, that we try to align ourselves with them in a way that maximizes efficiencies and includes guaranteeing the savings. That savings comes from having the **correct people**; people that are knowledgeable, creative in their approach, have a keen eye on quality, and are able to understand the processes all the way to the end goal. We strive to have quality people in every position, and that expertise creates efficiencies for our partners. This allows our partners to experience a fresh side of waste management, not only as we help to reduce the waste, but also help manage the processes that incur waste. **OMG’s form of waste management saves lost dollars, finds lost dollars, and has a positive effect on the bottom line.**

What would grandpa say about waste management in your organization?